ho's Larry Acker, CEO, ACT, Inc. in Homebuilding for 2017 PHCC and SB-08.

Richard Hill Adams, Chairman and CEO, American Realty **Capital Advisors**

Adams is a 30-year major loans veteran in the commercial real estate finance industry and has closed project financing across the

United States. He became chairman and CEO of ARCA in 1997 and created ARCA-Money.com.



Antonin Aeck, Founding Principal, Lord Aeck Sargent Lord Aeck Sargent is a full-service, award-winning architectural firm with over 3,000 projects completed. With offices in Atlanta, Georgia, Austin, Texas, Ann Arbor,

Michigan, Washington, D.C. and Chapel Hill, North Carolina, our firm has six practice areas: science/technology, higher education, urban planning and design, historic preservation and housing/mixed-use, interior design.

D'MAND Kontrol Systems® Larry Acker is the CEO of ACT, Inc. D'MAND Kontrol Systems®. Involved with energy, water and energy conservation for 45



years, Larry is considered a leading authority regarding residential water and energy efficiency. Larry has been a featured speaker at major conferences throughout the world supporting ASHRAE, IAMPO, AWWA, ACEEE,

Donna Aldrich, Principal Architectural Color Design, William Hezmalhalch Architects Donna is a U.S. Green Building Council, LEED accredited



professional and certified interior designer. A Color Marketing Group chair holder, Donna is the firm's professional resource for current and forecasted color trends.

Victor Amend, President and Member of Advisory Board, Amvic Inc.

Dr. Victor Amend serves as President of Amvic Inc. Dr. Amend has been involved in heavy

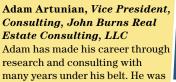


construction since 1981 and is a Member of the New York Academy of Sciences. He serves as Member of Advisory Board of Amvic Inc.

Drew Brandt, Vice President, Marketing, CertainTeed Insulation

Through the responsible development of innovative and sustainable building products, CertainTeed has helped shape the

building products industry for more than 110 years. Founded in 1904 as General Roofing Manufacturing Company, today, CertainTeed® is North America's leading brand of exterior and interior building products.



previously a Senior Financial & Research Analyst at GVA Kidder Mathews and a Senior Acquisition & Development Analyst for Steadfast Companies. He also conducts financial and feasibility analyses for most commercial development.

Doug Bauer, CEO, TRI Pointe Homes

Hall of Fame inductee Doug Bauer is the CEO of TRI Pointe Group. Under his leadership, TRI Pointe has grown from a regional builder to one of the nation's top public

homebuilders. Bauer oversees six premium local homebuilder brands across eight states, including Maracay Homes, Quadrant Homes, Trendmaker Homes, Pardee Homes, TRI Pointe Homes, and Winchester Homes.



Rich Benenson, Shareholder, Brownstein Hyatt Farber Schreck

A senior litigator and co-chair of our Litigation Department, Rich Benenson's experience includes headline and groundbreaking



cases. He's known for his enviable track record defending companies in complex litigation, antitrust, consumer protection, business torts, class actions and securities matters.

Andy Bajorat, COO and Principal, BBJ Group Andy Bajorat earned his Master of Business Administration (MBA) at Northwestern University, Kellogg School of Management, and a



M.S. in Environmental Science at Indiana University Bloomington and a M.S. in Chemistry at Augustana College. He has served as Practice Leader of Real Property, as well as Principal at BBJ Group, and as Staff Scientist at Tetra Tech EM Inc.



Ed Brady, Immediate Past Chairman of the Board, NAHB Ed Brady, NAHB's 2017 Immediate Past Chairman of the Board, is a homebuilder and developer from Bloomington, Ill. He is president of Brady Homes Illinois, one of the

largest home-building firms in central Illinois. The company has developed 20 residential communities throughout the state, built more than 1,800 single-family homes and developed more than 2,000 single-family lots.

Steve Cameron, Founder and

President, Foremost Companies Steve Cameron, president and founder of Foremost Companies has more than 25 years of experience in California real estate development and has been closely involved

in every aspect of the residential real estate industry from financing and acquisition to the sales and marketing of new homes.

Arthur C. Danielian, FAIA, Founder and President, **Danielian** Associates Art Danielian, FAIA, is the founder and president of Danielian Associates. Since

the firm's inception in 1968, Art has led the firm in numerous award winning projects including land planning, residential, commercial, and mixed-use.

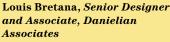
Jimmy Diffee, Vice President/ Creative Director, The Bokka Group

Jimmy Diffee monitors a wide range of home building rends. He sees and judges technologies and digital content for new

homebuilders at events and competitions such as PCBC Speaker Sessions, the National Sales & Marketing Awards, and the International Builders Show Best of IBS Awards.

Patrick Duffy, Founder and Principal, MetroIntelligence Patrick Duffy is a principal with MetroIntelligence Real Estate Advisors, authors The Housing Chronicles Blog, and contributes to Builder Bytes.





Louis Bretana is an Associate and Senior Designer at Danielian Associates Architecture + Planning where every project connects

places with people while uniquely reflecting the area's verve and vibrancy.



Paula Cino, Vice President, National Multifamily Housing Paula M. Cino is Vice President, Construction, Development and

Land Use Policy, with primary responsibility for federal policy issues related to building design and construction including building codes, fair housing, sustainability, infrastructure and regulatory compliance.

John Danielian, Principal, **Danielian** Associates

Council

John plays an active role allocating resources and developing project management systems to facilitate on-time and within-budget project delivery. His strong understanding

of the full range of architectural services was acquired during his years of hands-on project involvement. Prior to joining Danielian, John worked for Johnson Fain Pereira acquiring expertise in high-rise commercial architecture.

James Doti, Professor, President Emeritus, Chapman University

James Doti earned his B.S. degree in economics from the University of Illinois, Chicago, and his M.A. and

Ph.D. degrees from the University of Chicago. He was appointed president of Chapman University in 1991 and served for 25 years. In 2016, he returned to the Chapman faculty. He holds the Donald Bren Distinguished Chair in Business and Economics.

Rick Duncan, Technical **Director**, SPFA

Rick Duncan is the Technical Director of the Spray Polyurethane Foam Alliance (SPFA), the industry's leading organization

representing contractors, material and equipment manufacturers, distributors and industry consultants. The SPFA promotes best practices in the installation of spray foam and offers a Professional Certification Program to all those involved in the installation of the product.









company's research subscribers receive the most accurate analysis possible to inform their macro investment decisions, and the company's consulting clients receive specific property and portfolio investment advice designed to maximize profits.

Mary Cook, Founder and Principal, Mary Cook Associates Mary Cook is the founder and principal of Mary Cook Associates



interior design firm that focuses on the homebuilding and hospitality industries. She is nationally known for creating innovative environments targeted to market demands and designed to increase property value.

Robert D. Dietz, Ph.D., Chief **Economist and Senior Vice President for Economics and** Housing Policy, NAHB Robert D. Dietz, Ph.D. excels at providing economic and legal analysis of tax and policy issues in



addition to analysis of housing market data. He has published academic research on the benefits of homeownership, federal tax expenditure estimation, and other issues in peer-reviewed journals.

Adam Ducker, Managing Director, Director of Urban Real Estate, RCLCO Adam joined RCLCO in the mid-1990s as an associate directly after graduate school and learned the trade with the firm. He is a



recognized expert in economic development, market and financial analysis; positioning, repositioning, and marketing of real estate assets; consumer research; and corporate strategy development.

Mark M. Fleming, Ph.D., SVP, Chief Economist, First American Financial Mark M. Fleming, Ph.D. is an analytical expert that provides valuable insight of real estate and mortgage market trends. His



commentary and research is so well renowned that he is a media expert for several news outlets, industry publications, and broadcast channels.

Richard Flierl, Principal, Katalyst Inc.

In 2013 Richard co-founded Katalyst, a new design process and planning firm which employs a catalytic engagement with clients, community members,

stakeholders, other design professionals and artists in a personal hands-on approach.

Jennifer Franz, Product

Manager, Lennox Industries Jennifer Franz is a Product Manager at Lennox International, a leading provider of climate control solutions for heating, air conditioning and refrigeration

markets around the world. Lennox Industries have built their business on a heritage of integrity and innovation dating back to 1895.



Eric Corey Freed, Founding Principal, organicARCHITECT Freed is a visionary design leader in biophilic and regenerative design. As a licensed architect, Eric brings over 20 years of experience in helping architects,

Elise Goodell, Marketing

Elise Goodell is marketing

digital communications.

Pointe Homes

Manager, Maracay Homes, Tri

manager for Arizona homebuilder

Maracay Homes, a member of the

With nearly 15 years of experience in the

local homebuilding market, Goodell manages

Maracay Homes' brand through a strategic

balance of advertising, public relations and

TRI Pointe Group (NYSE:TPH).



builders and homeowners use sustainability to improve the design and operational savings for thousands of buildings around the country.

Emily Garnett, Associate, **Brownstein Hyatt Farber** Schreck

Garmett's practice covers a wide-range of regulatory areas including securities, product liability, civil and criminal white



collar defense, anti-trust and health-care matters. Her cases include ongoing regulatory litigation matters involving the U.S. Securities and Exchange Commission, the Department of Justice and the Colorado Attorney General.

Emile Haddad, Chairman and **CEO**, FivePoint Design Emile Haddad is Chairman and CEO of FivePoint Holdings, LLC. FivePoint, which is the largest developer of mixed-use

communities in coastal California, owns and manages Great Park Neighborhoods in Irvine, Newhall Ranch in Los Angeles County, The San Francisco Shipyard and Candlestick Point in San Francisco.

Rick Haughey, Vice President, National Multifamily Housing Council

Rick Haughey is Vice President, Industry Technology Initiatives, with responsibility for directing NMHC's new Operations and

Technology Initiative, where he will expand the strategic business and industry information the Council provides, covering a broad range of apartment operations issues.

Donald R. Horton, Chairman and Founder, D.R. Horton Donald R. Horton founded his company in 1978 and now produces homes in over 79 markets and 27 states. His homebuilding company has grown



to sell more homes than any other builder since 2002.

Xavier Gaucher, Consultant and Board Member, Passive House California orn, raised and educated in

France, Xavier Gaucher holds two master's degrees – one in Air Conditioning & Refrigeration, and

the other in Sales & Marketing. Xavier has over ten years of experience in the HVAC industry in France, Switzerland and the United States.



Steven Hilton, Chairman and

CEO, Meritage Homes Corp.

Hilton founded Arizona-based

Hilton's leadership, Monterey

combined with Legacy Homes

in 1997, which thereafter became Meritage

of Science degree in accounting from the

University of Arizona and is a director of

Western Alliance Bancorporation.

Homes Corporation. He received his Bachelor

became publicly traded and

Monterey Homes in 1985. Under

Haden has planned and designed numerous institutional, residential and commercial projects in California, the nation and overseas.



Angela Harris, Principal and Creative Director, TRIO **Environments**

TRIO Environments is a nationally acclaimed, full-service interior design and merchandising firm launched in 1999 with offices



in Denver and New York. Harris has a longstanding career working for builders and developers.

Will Holder, President, Trendmaker Homes. Will has been with Trendmaker Homes for more than 20 years, where he plans development,



and seeks new great locations to build homes. Holder is actively involved in the Greater Houston Homebuilders Association (GHBA), serving as chairman for the 2016 Benefit Home.

Ron Hubbard, Founder and **Owner, Atlas Survival Shelters** LLC

Atlas Survival Shelters is an underground NBC survival and bomb shelter manufacturer based in Los Angeles and serves

all of the United States, but especially Texas, California, Utah, and Arizona. It's founder and owner, R.D. Hubbard, is a multiple award winning designer and fabricator and has been in steel manufacturing since 1981.



the Board, President, & CEO, Hovnanian Enterprises, Inc. Ara K. Hovnanian has succeeded his father and company founder Kevork S. Hovnanian to bring the decades-old homebuilder into

the 21st century. The family owned business builds homes in 16 states and specializes in both custom and active adult home designs.



Brent Jackson, Founder and President, Oaxaca Interests As Founder & President, Brent has over 18 years of experience in development, leasing and project management. Prior to forming



Oaxaca in 2007, Brent worked at P.O'B. Montgomery & Co. with roles in Acquisition and Development focusing on Western US markets. Additionally, he served as asset manager for 73 Albertson's in Texas and New Mexico.

Mike Kalis, CEO, Marketplace Homes

Marketplace Homes' first office was located in Mike's living room. In four short years, he expanded the company into 30 markets, hired nearly 100 employees and

saw revenue rise to \$20 million. With a 1700 percent growth rate, Marketplace Homes is one of the fastest growing success stories in the United States.

Andrew Leff, SVP, National **Business Development** Executive, Bank of America Andrew Leff has previously served as national builder and renovation executive for Bank of America,

where he was responsible for overseeing the development of preferred lending relationships with builders and developing the organization's 203(k) business.

Granger MacDonald, Chairman of the Board, NAHB

Granger MacDonald, a Kerrville, Texas-based builder and developer with 40 years of experience in the home building industry, is NAHB's 2017 Chairman of the Board

of Directors. MacDonald is president of the MacDonald Companies, a diverse development, construction and management firm that has completed more than 35 neighborhoods throughout Texas.

Chip Manger, Vice President of Business Development, National Nail Corp.

National Nail has been a proud part of the American building materials industry for over 50 years as a manufacturer and

distributor of high-quality, innovative product and service solutions for the residential, commercial, and industrial construction industries.

Daron Joffe, Director of **Agricultural Innovation** and Development, Leichtag Foundation

Daron is the author of the acclaimed book Citizen Farmers: The

Biodynamic Way to Grow Healthy Food, Build Thriving Communities and Give Back to the Earth. He is the founder of Farmer D Organics and Farmer D Consulting and has spent the past 20 years designing and building biodynamic farms and gardens all over the country.



Kobi Karp, Principal-in-Charge, KKAID Kobi Karp is the Founder

and Principal of Kobi Karp Architecture and Interior Design. Inc. (KKAID). Kobi Karp founded the firm in 1996 and has been

the Principal-in-Charge of design since that time. KKAID is a full-service architectural and interior design firm providing a vast array of services.

Tom Lemon, Sacramento **Division President**, TRI **Pointe Homes**

Tom has served 16 years in homebuilding, land acquistions, land entitlements, development, executive, leadership and start-up

as President. Since May 2007 at Maracay, sold and bought 85 properties, 9,000 lots, and over \$279 million in real estate transactions. He has also spent 10 years as a city planner in local government.

Al Maiorino, President, Public Strategy Group, Inc.

Public Strategy Group, Inc. was established as a unique firm with highly specialized services that extend beyond the traditional public affairs role of many firms.

PSG was created with an understanding that all land use is political in nature and that grassroots campaigns, which aim to identify, connect and mobilize supportive individuals, are essential to moving public opinion.

Michael Maples, Co-Founder, **Trumark** Companies Michael Maples has been a Managing Member of Trumark Companies and related entities since he founded the firm in 1988. Known for his clear vision,

leadership and problem solving skills, Michael's passion for building an enduring brand and creating sustainable communities has helped spur the success of Trumark's family of companies.



Craig Jones, President, MBK Homes, LLC Jones has been the President of MBK Homes, LLC since April 1, 2017 and served as its Vice



Asset Management. He has more than 20 years of experience in acquisition, asset management, strategic planning and market research.

Dan Krekelberg, Energy Efficiency Program Manager, ConSol Dan previously worked for five

President of Acquisitions and

years at the U.S. Bureau of Land Management as a realty specialist, tasked with coordinating



entitlements for utility-scale renewable energy projects, major rights-of-way and land acquisitions.

Andrew LePage, Professional **Research Analyst, Office of the** Chief Economist, CoreLogic Andrew LePage holds the title professional Research Analysis, Economics at CoreLogic. He joined CoreLogic in 2015 as a



research analyst working in the Office of the Chief Economist. Previously, Andrew was an analyst and writer for DQNews, a partner of DataQuick (acquired by CoreLogic in 2014).

Linda Mamet, Vice President of Corporate Marketing, Tri **Pointe Group** Mamet has over 15 years of homebuilding experience in a variety of sales and marketing



PHM) across various brands. She also served as Corporate Vice President of Sales and Marketing with John Laing Homes.

Ryan Marshall, President and **CEO**, PulteGroup Marshall is responsible for PulteGroup's homebuilding operations and its marketing and strategy departments with P&L responsibility for approximately



90 percent. During his 15-year career, he has overseen various financial and operating functions including financial reporting, land acquisition and strategic market risk and opportunity analysis.





Mike McMillen, Vice President, **TRI Pointe Group**

Mike McMillen, Vice President of TRI Pointe Group, has spent the past 25 years in the homebuilding industry. With his experience, Mike has been instrumental with

developing large master planned communities as well as successfully processing entitlements on complex projects in both Northern and Southern California.

Bob Mirman, Founder & CEO, Eliant.

Bob Mirman founded Eliant in 1984 as a means of providing consumer-driven firms with an amazing purchasing and ownership experience. Eliant

has served over 650 homebuilders across the U.S. including Brookfield, H.R. Horton, Richmond American, Shea, Woodside Homes, Standard pacific, and most of the BUILDER 50 homebuilding firms.

Burk Moreland, Executive

Coach, Rainmaker Builders Leading the transformation of companies from good to exceptional is Burk Moreland's trademark. As an executive coach, Burk's clients are expected to



and have experienced measureable return on investment, increased productivity, and up to 200 percent revenue growth.

Don Neff, President and CEO, LJP Construction Services

Construction quality expert Don Neff founded La Jolla Pacific in 1993 based on his own innovative risk management strategies



and previous experience as a homebuilder. Since then, he has led the construction quality control and assurance movement. He has 25 years of experience in all aspects of real estate, including planning, acquisitions, development, construction, and management.

Larry Nicholson, Chief **Executive Officer, President** and Director, CalAtlantic Group, Inc.

Mr. Larry T. Nicholson has been the Chief Executive Officer and President of CalAtlantic Group,

Inc. since October 1, 2015. Mr. Nicholson served as the Chief Executive Officer of Ryland Group Inc. since May 29, 2009 and its President since October 1 2008.



Jeffrey Mezger, CEO, KB Home

Mezger has served as president and CEO since 2006. He sits on the board of directors of Builder Homesite and on the High Production Builders Council of the National Association of Home Builders. He also serves on the executive board of the Lusk Center for Real Estate at the University of Southern California.



Stuart Miller, CEO, Lennar Homes

Stuart Miller succeeded his father as company CEO in 1997 and has presided over the expansion of the company across the United



States by making good decisions based on current housing market trends, particularly in multi-unit condominiums and active adult homes. He is also CEO of Fidelity Guaranty and Acceptance Corp.

Mike Moore, Motivational Speaker/Leadership and Peak Performance Coach, TecHome Builder

Mike Moore is a motivational speaker, leadership and peak



performance coach. His expertise

in retailing, interior design, vendor and new home sales to addresses all aspects of the home buying experience. He is highly rated by Klout as a social media influencer in coaching, speaking, personal development, business and sales.

Valerio Muraro, Director of Design, Ashton Woods Valerio is Director of Design at Ashton Woods. He was previously designing luxury yachts for a living. It was Valerio's sense of space and ability to visualize in



three dimensions that first got him noticed by Ashton Woods. "Everything can inspire. The secret is to challenge yourself and your frame of reference," said Valerio.

Ron Nestor, Senior Principal, William Hezmalhalch Architects With over 34 years of design and planning experience in a wide



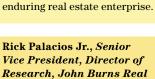
variety of product types ranging from single-family homes to downtown high-rise corporate headquarters, Ron's projects include some of the most

recognized in the region.

Sheryl Palmer, President and **CEO**, Taylor Morrison Sheryl Palmer elevated to her current position in 2007 and has brought over 20 years of experience to her leadership style. She specializes in land



acquisition, development, sales and marketing, and operations management. Prior to Taylor Morrison, she was executive vice president for Morrison Homes' western region.



Vice President, Director of Research, John Burns Real Estate Consulting Rick oversees our

producing timely, accurate and

thorough analyses. He is particularly well known for quantifying the impact on housing of unique industry events, such as surging student loans or falling oil prices.







engineering, geostructural engineering and materials testing. Since its inception in 1971, the time-tested capabilities have grown to become a single source provider of trusted engineering solutions.

John Morton, Superintendent, D.R. Horton

Morton has worked in the residential new construction industry since 2001 where he managed all aspects of the homebuilding process from design

development through construction. He currently serves as a superintendent for D.R. Horton who for over 30 years has consistently delivered top-quality new homes to homebuyers across the nation.

Gregg Nelson, Co-Founder, **Trumark** Companies

Nelson is a Managing Member of Trumark Companies and related entities, a position he's held since he founded the firm in 1988. His

career spans more than 35 years in the construction, development and real estate investment arenas. With Co-founder Michael Maples, his leadership and passion have led to the creation and growth of a multifaceted,



subscription research conclusions







Ray Rodriguez, VP and **Regional Mortgage Sales** Manager for Metro New York, **TD Bank**

Ray Rodriguez is Vice President and Regional Mortgage Sales

Manager for Metro New York at TD Bank. He has over 21 years of experience in the mortgage banking industry. Ray oversees training and development for the mortgage sales team and is responsible for growing market share within his region.

Dwight Schar, Executive Chairman and Chairman of **Executive Committee, NVR Inc.** In 1980, Schar founded his own company, NVHomes, which eventually acquired his former employer, Ryan Homes, in 1987;

the company was thus renamed NVR. Today, NVR is the corporate umbrella under which NVHomes, Ryan Homes, Fox Ridge Homes, Rymarc Homes, Heartland Homes, and NVR Mortgage operate.

Judi Schweitzer, Founder and President, Chief Sustainability Advisor, Schweitzer + Associates

She founded Schweitzer + Associates, Inc. Judi is seen as an

industry expert and is entrusted by industry organizations, public, private and non-profit entities to review and design policies, programs, and solutions that are transformative in the marketplace.

Walt Steele, Paver Business Manager, Pine Hall Brick

Steele, a Winston-Salem native, has a degree in industrial engineering from Clemson University. He has worked for several companies, including Dow Chemical, prior to joining Pine Hall Brick Company.





in 2013 and serves as Chief Executive Officer bringing over 30 years of Internet Media,

Technology Product Development, and Manufacturing experience. Prior to founding WhiteClouds, Jerry founded and served as CEO/Chairman of TechMediaNetwork (TopTenReviews, Tom's Hardware, Space.com, Laptop Mag, and LiveScience) for 10 years.

Suzanne Schlundt, Vice President, Marketing, West **Region**, Cox Communications Suzanne earned her M.B.A. in Marketing Concentration at the University of Southern California, Marshall School of Business. She

has previously served as Vice President of Client Services at Blueocean Market Intelligence and as Vice President of Brand Strategy, Consumer Insights, and Innovation at Jack in the Box.

Zack Semke, Chief Marketing **Officer**, NK Architects Zack is Chief Marketing Officer at NK Architects, a Seattle and Pittsburgh-based architecture firm dedicated to accelerating the clean energy transition through

John Stewart, Principal,

Mr. Stewart has been the Principal

homes and remodels. As a Certified Green

Building Professional (CGBP), John firmly supports a sustainable design practices.

of Stewart Associates for over 30

years. In the past 15 years, the

firm has specialized in custom

residential design of both new

Stewart Associates

zero carbon building design. He studied human biology, with a focus on human ecology, at Stanford University (BA, '93).



Peter Simons, CEO, HomeAid America

Christy Scanlon, President and

design community and frequently

current design trends. Most recently,

Christy has lectured at the Greater Orlando

Building Conference (SEBC), and both judged

His professional goal is striving to make helical

piles, anchors and pushed steel piers industry

Engineer in the states of Florida and Missouri.

standards. He is a Registered Professional

Builders Association (GOBA), Southeast

and spoke at the Best in American Living

COO, Masterpiece

Awards (BALA).

Christy is highly respected

throughout the builder and

contributes as a speaker on

Gary Seider, Engineering

Manager of civil and utility

helical products at Hubbell

Seider holds five U.S. patents and

is the author of several technical

papers and magazine articles.

Power Systems, Inc.

Peter H. Simons is CEO of HomeAid America (HAA), a leading national provider of housing for homeless families and individuals. Founded by the



building industry in 1989, HomeAid has grown across the country and currently has chapters in 15 markets in 10 states.

Morgan Stewart, Partner, Manly, Stewart, & Finaldi Morgan Stewart is an attorney that handles issues pertaining to commercial real estate law including apartment law, construction, corporate litigation,



and more. His firm is based out of Irvine, Calif.

Joe Stoddard, Principal, Mountain Consulting Group, LLC

Mr. Stoddard is a thought-leader in the building industry, read monthly by tens of thousands of building professionals. His

columns and feature articles regularly appear in key industry publications including Nations' Building News, Remodeling Magazine, Builder Magazine, Tools of the Trade, and the Journal of Light Construction.



Wes Sullens, Director of Codes **Technical Development**, US **Green Building Council** Wes Sullens, LEED Fellow, is the Director for Building Codes Technical Development at the U.S. Green Building Council. Mr.

Sullens specializes in green building rating system development, construction waste management, and progressive green building codes advocacy.

www.**BDMAG**.com



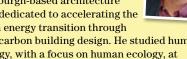
Tim Sullivan, Managing Principal, Urban Land Institute

Tim has more than 33 years experience in analyzing and valuing real estate development opportunities all over the United

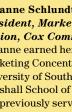
States and Latin America. He has developed the ability to interpret diverse statistics and trends and translate them into actionable plans.











Joseph S. Tavarez, Jr., Senior Vice President, First American Title Insurance Co. Joseph S. Tavarez, Jr. is a leader for one of the largest title insurance and settlement



services in America. He has presided over the company during the streamlining of its processes and services to better serve clients.

Brad Termini, CEO, Zephyr **Partners**

Brad Termini co-founded Zephyr Partners six years ago with a commitment to building quality residential projects throughout San Diego County. He has overseen \$700 million in development and has been instrumental in driving the innovative thinking that maximizes the company's relationships with both homeowners and investors.



Chris Texter, Principal, Board of Directors, KTGY Chris Texter has established an award-winning portfolio of clients and projects that spans

Gil Uhlhorn, Real Estate **Capital Markets and Financial**

Berry & Sims

Transactions Attorney, Bass,

Working primarily with publicly

traded real estate investment

trusts (REITs) and commercial



community types, encompassing new development, single-family for-sale, multi-family for-rent or for-sale, student housing and senior housing.

real estate owners, Gil Uhlhorn advises clients

on the acquisition, disposition and financing of

real estate assets. He also assists with long-

encountered by owners of real estate.

range planning, leasing and day-to-day issues

Christopher Thornberg, Ph.D., Economist & Founding Partner, Beacon Economics Christopher Thornberg, Ph.D. founded Beacon Economics in 2006 and specializes in economic,

revenue, and occupational



forecasting as well as real estate market analysis. Prior to Beacon Economics, he was senior economist for UCLA Anderson Forecast.

Andy Warren, CEO, Maracay Homes

Warren is a 25-year veteran of the residential construction industry. Most recently, he spent five years as a partner and chief operating officer of EYA, a private builder-

developer in Bethesda, Md. Prior to that, he was with WRECO's Winchester Homes in the Washington, D.C., metro area. During his 16 years with Winchester, he held a variety of positions, including executive vice president.

Greg Vogel, Founder and CEO, Land Advisors Organization Greg Vogel founded Land Advisors Organization in 1987 and has since used his knowledge of land economics, land use, and market

trends to become an authority



on land development. He is also an advisor and broker for financial institutions, homebuilders, developers, and investors.

Ali Wolf, Manager of Housing Economics, Meyers Research, LLC

Ali Wolf is the Manager of Housing Economics for Meyers Research, LLC. As head of the Economics Department, Ali manages and

analyzes the content for Zonda, provides data analytics, runs special research projects, and does presentations across the country on topics spanning both the housing market and the wider economy. Ali's specialty is understanding Millennials.

Dale Thornberry, CEO, Remote Sales Force

Thornberry founded GeoEstimator and later served as consultant for Hover, Inc. Over the years he and his team have had seven issued patents in the remote- and aerial-

measurement space, including Eagleview's popular Quick Squares product. Most recently, Dale and his team created One Click Contractor, a digital tool that will help contractors to thrive in the online environment of the 21st century.



Jim Wiley, President, Beacon

Jim is President of Beacon Street

Development Co. Inc., a company

focused on developing walkable

residential housing areas. He was

neighborhoods and renewing

Street Development

Business Management.

boards of HomeAid America and Interval House. Before his current position, he served as CEO of John Laing Homes for many years.

Senior Project Manager, **Danielian** Associates and sustainable residential

Joe Wicentowich, Associate/



Danielian Associates has artfully planned and designed trendsetting, forward-thinking homes

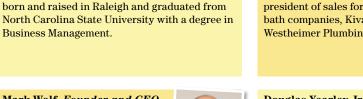
communities in 44 states and 14 countries worldwide since it was founded nearly 50 years ago.

Suzie Williford, Vice President, Industry Relations, NKBA Prior to joining NKBA, Williford spent more than 25 years in business development and sales roles in the kitchen and bath industry before becoming vice



president of sales for two major kitchen and

bath companies, Kiva Kitchen & Bath and Westheimer Plumbing & Hardware.



Douglas Yearley Jr., CEO and **Director**, Toll Brothers Doug is Co-Chair of the Pennsylvania Chapter of American Cancer Society's CEOs Against Cancer and is actively involved in the Yearley Family Foundation, which supports



many charities assisting under-privileged children through education. Doug received a BS degree from Cornell University in Applied Economics and Business Management and a Juris Doctor degree from Rutgers Law School.



Mark Wolf, Founder and CEO. **AHV** Communities Mr. Wolf is responsible for

executive oversight of AHV Communities. He also manages new acquisitions, strategic partnerships, investor relations

and operations. Since inception, he has overseen the acquisition of over 1,500 lots, construction of homes and secured capital commitments of over \$300 million.