BULDER DEVELOPER 2020 EDITORIAL CALENDAR

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MONTH	SPECIAL ISSUE	THEME	SHOW/PRODUCTS	ADVERTISING EVENT	MATERIALS DUE
JANUARY Green Issue	IBS/KBIS Issue	 2020 Outlook IBS Speakers weigh in Industry experts and leaders 	BRAND SURVEY WINNERS IBS PRODUCT PREVIEW	IBS/ KBIS KEIS Jan. 21-23 Las Vegas, NV	12/11/2019
FEBRUARY	Exteriors	 2020 National Winners Exterior Design	THE BEST OF IBS & KBIS/NEW FOR 2020 CURB APPEAL -Windows & Doors -Garage Doors -Roofing -Pavers -Caulking & Flashing -Decorative -Mailboxes -Siding,Stucco		1/10/2020
MARCH	Customer Service Issue	Best Green, Production Builds	ECO-FRIENDLY WATER SMART PLUMBING -Pipes & Drains -Water Heating -Toilets		2/10/2020
APRIL	Buyer's Guide	Buyer's Guide	MANUFACTURERS DIRECTORY WITH PRODUCTS		3/13/2020
MAY		Big Builder Showcase	SMART HOME TECH -Solar & Back Up Batteries -HVAC -Thermostats -Appliances BUILDING ENVELOPE -Weatherproofing -Insulation -Sheathing Roofing -Siding -OSB -House Wrap		4/10/2020
JUNE	The PCBC Issue	 2020 Mid-Year Report Card Land Development Finance PCBC Show Issue 	PCBC ISSUE	PCBC June 10-11 San Francisco, CA	5/10/2020
JULY		Outdoor LivingGold Nugget Winners	WWYW APPROVED GREEN PRODUCTS EXTERIOR WALL SYSTEMS/OSB/WEATHERIZATION -High Performance Walls, Ceilings and Attics -Building Envelope		6/10/2020
AUGUST	The Millenial Issue	 Milennial & First time Buyers Smart Home Tech Master Planned Communities 	 INTERIOR MERCHANDISING Kitchen & Bath Indoor Air Quality 		7/10/2020
SEPTEMBER Iste	Curb Appeal	AffordableBoomers	BUILDING ENVELOPE -Insulation -Weatherproofing -OSB -Siding -Trim -Membranes ENERGY EFFICIENT PRODUCTS -HVAC -Thermostats -Insullation		8/10/2020
OCTOBER		Interesting InteriorsKitchen & Bath	INTERIOR PRODUCTS -Paint -Windows & Doors -Flooring -Tile -Appliances -Molding -Decorative -Countertops		9/12/2020
NOVEMBER		 Weather Friendly Design Winter Destination Markets (50+ and Move Up) 	WEATHERPROOFING -Membranes -Roofing -Siding -Insulation-Fireplaces -Flashing & Calking GREENBUILD PRODUCT PREVIEW	Greenbuild Nov. 4-6 Atlanta, GA BIS Show - TBD	10/9/2020
DECEMBER	Pubby Awards 2020	2020 Awards Issue	EDITOR'S CHOICE AWARDS 2020 BRAND SURVEY WINNERS		11/13/2020

In Every Issue:

INDUSTRY OBSERVATIONS

Experienced Editorial Staff and Industry Experts comment in-depth on the hot topic of the month

INDUSTRY NEWS AND CALENDAR:

The only Calendar of Housing Industry Events in the business and the top news of the month compiled by editorial staff

ARCHITECTURE AND DESIGN:

Each issue contains a design expert's advice on current trends

MARKET RESEARCH:

Partnering with groups like Meyers Research, CoreLogic , John Burns Real Estate and MetroIntelligence, specific market research and data provided with commentary from analysts every month

SALES & MARKETING:

Monthly installments in the popular series provides the best advice in the business on lead generation, sales conversion, and customer satisfaction

FEATURED HOMEBUILDING PROJECTS:

Every issue features innovative homebuilding projects nationwide, with building methods to incorporate into your next project

FEATURED INTERVIEW:

Executives spanning the breadth and depth of the housing industry answer the questions that define their expertise